

Take a Strategic Approach to Purchasing

Learn from how purchasing professionals do it...

- Don't let dollar amount be the sole driver of purchasing tactics
- Leverage pre-negotiated 3rd party purchasing contracts whenever available, even on large purchases
- Use staff time to focus on off-contract purchases, such as professional services, complex projects, curriculum
- Make sure ALL purchasing decisions are driven by TOTAL COST OF OWNERSHIP, not price alone

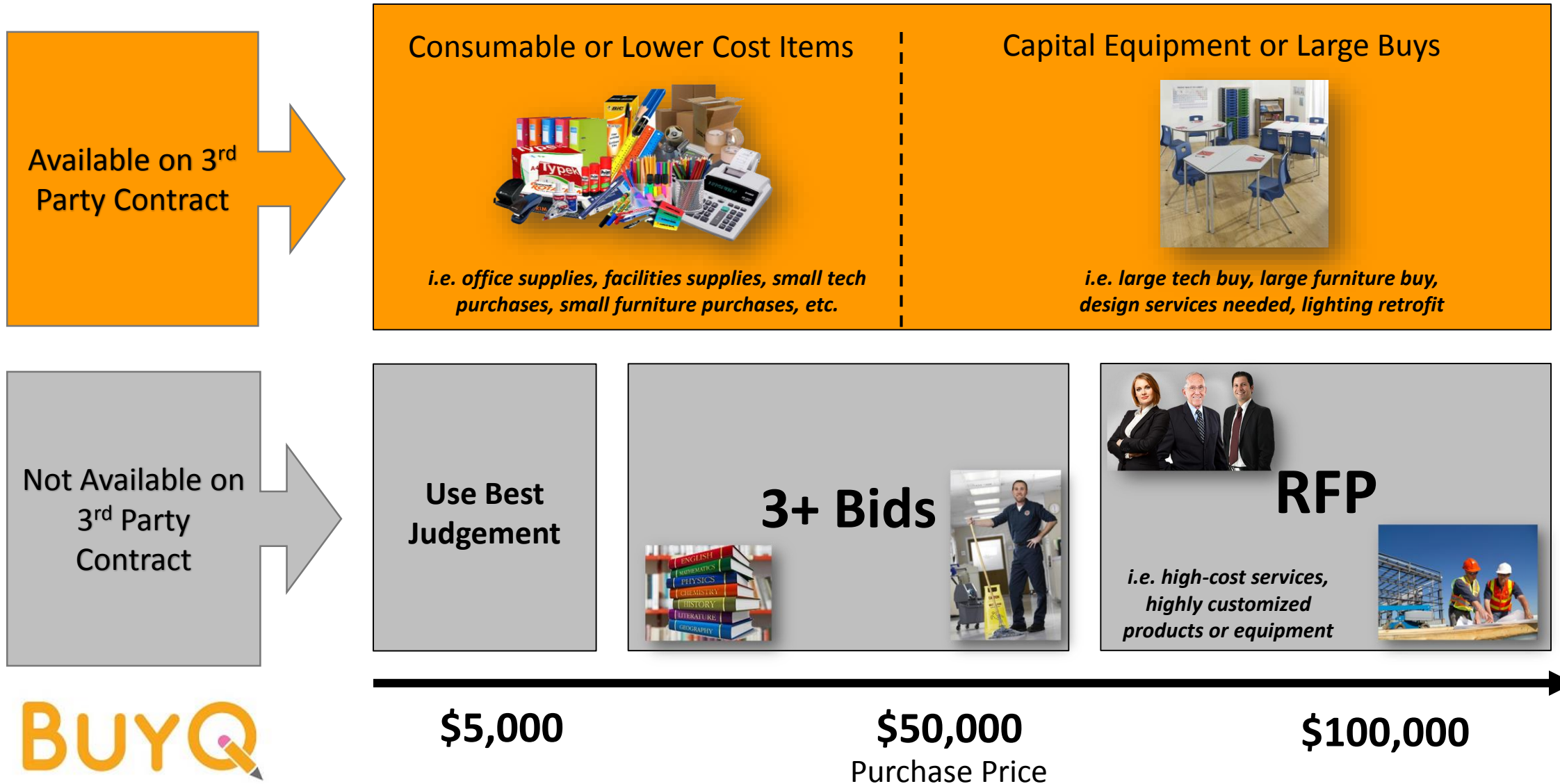


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Group purchasing for charter schools. That's smart.

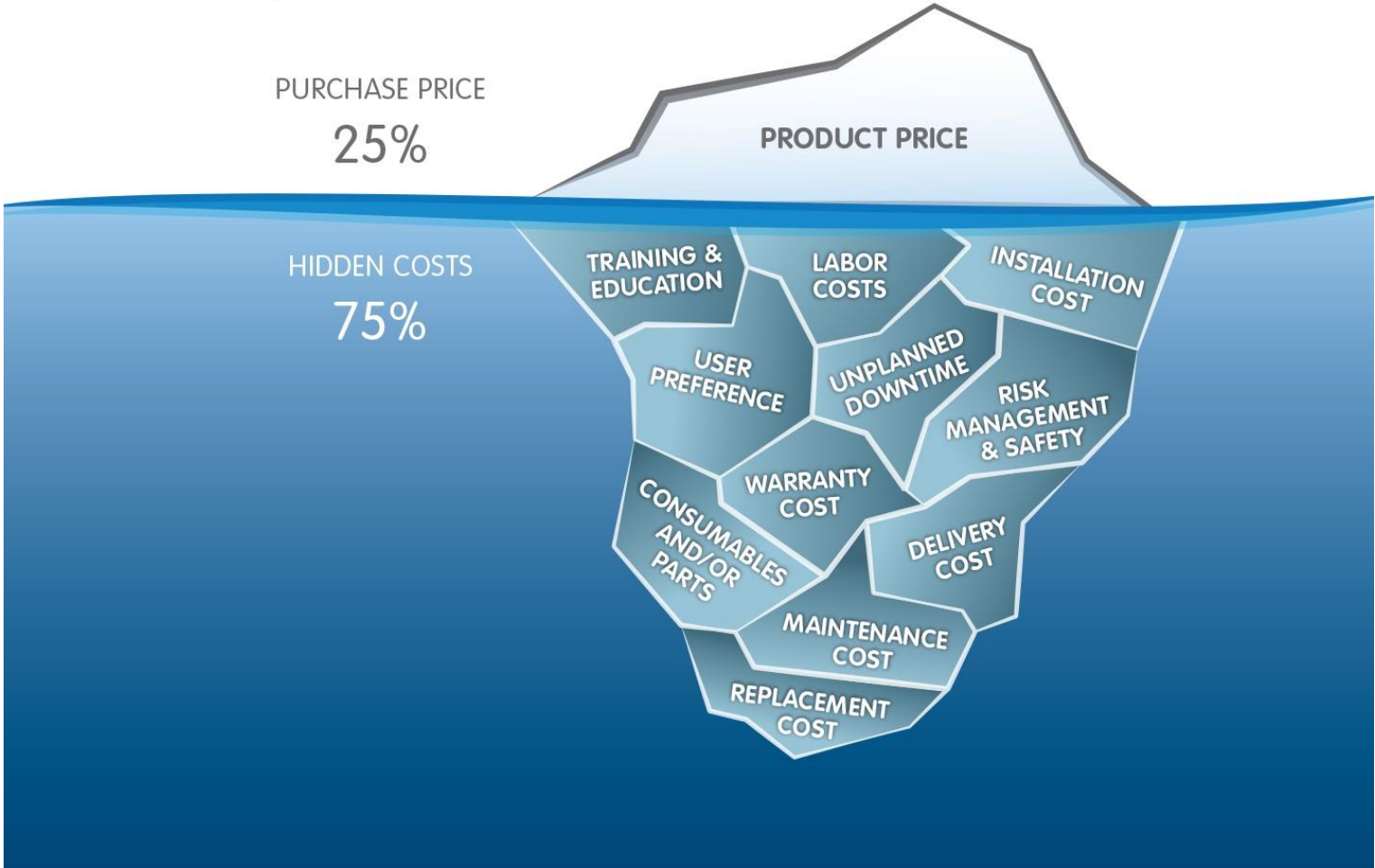
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Recommended Charter School Purchasing Policy



Total Cost of Ownership: The Most Important Rule in Purchasing

The Iceberg Principle
Calculating Total Cost of Ownership



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