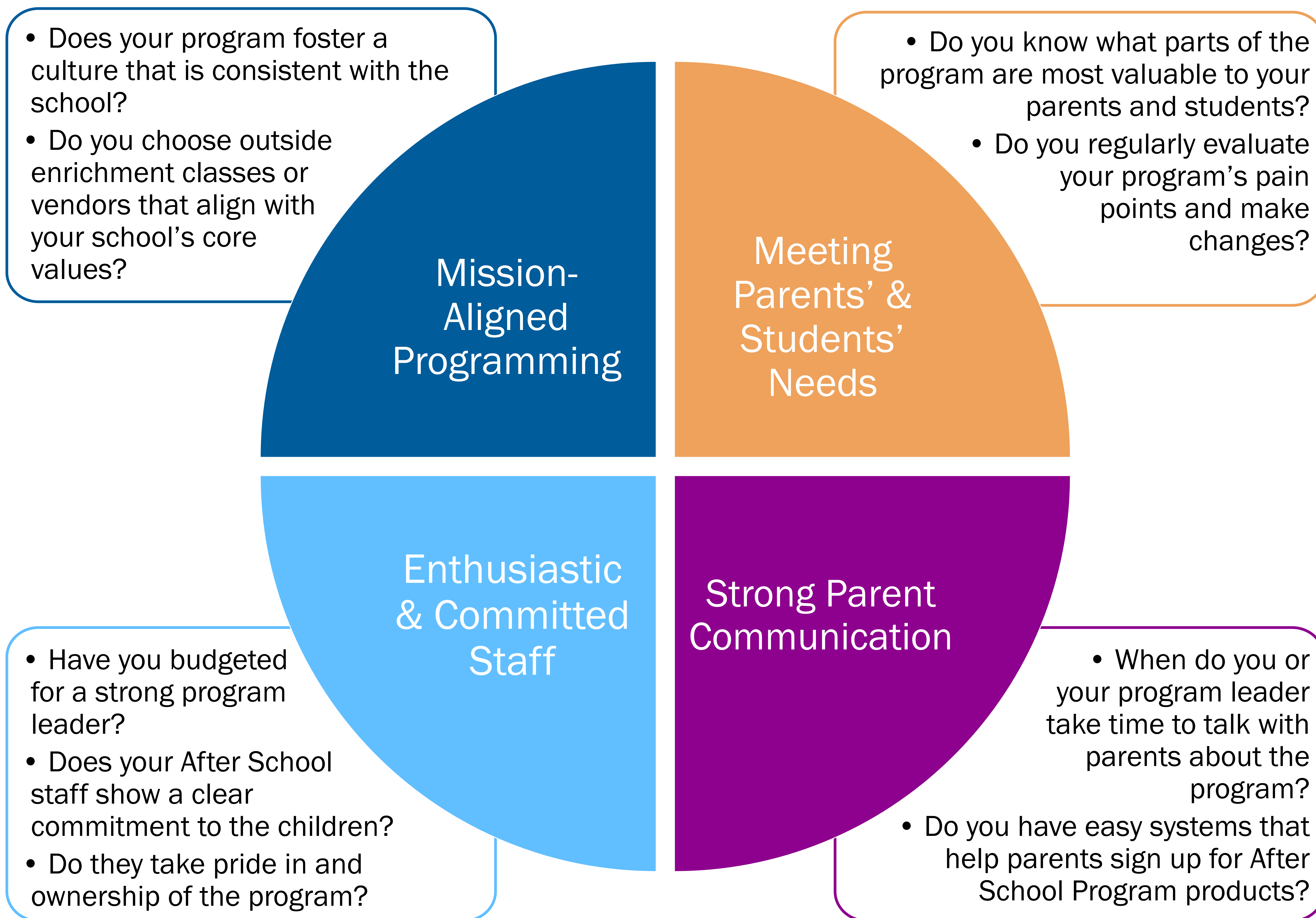


Awesome After 3: Great After School Programming!

Does your After School Program have these core elements?



Awesome After 3: What systems could you use?



Registration

SCCLC: EZChildTrack (prior: PlanetReg)

CACS: Jackrabbit Childcare



Attendance

SCCLC: EZChildTrack (Prior: Kinderlime)

CACS: Sign-in Sheets



Billing

SCCLC: EZChildTrack (Prior: Quickbooks)

CACS: Jackrabbit Childcare

Awesome After 3: What makes a great staffer?



Is there a dynamo in your life whose affinity for interacting with children and whose regard for their individual differences would make them the ideal candidate to join our merry band of Educareteers? Given the recent growth of our program, Educare is looking to increase our ranks to hit the ground running for the 2018 – 2019 school year.

We are looking to interview individuals who play and work well with others and whose enthusiasm for engaging with the interests of our learners is matched by their own passion for inspiring learners to explore new horizons.

We welcome applicants who appreciate the vital role afterschool programs play in the social, emotional and cognitive development of its participants, who respect the dignity and agency of our cohort as they participate in a wide range of learner-initiated, choice-driven activities and who valorize the importance of play in the lives of twenty-first century children.

Educare is a highly collaborative undertaking but also features daily opportunities to work independently as well. Each member of staff is expected to lead small group activities on their own.

We are seeking those desirous of a professional setting in which to work in a school-based, beyond school hours program with an eye toward pursuing it as a career path or those whose training in child development, youth development, recreation or education leads them to want to test the waters beyond the walls of their classrooms or individuals whose prior experiences working with children leave them begging for more.

Schedules are made on a monthly basis but hours can change based on enrollment fluctuations or due to staff needing to make switches. Flexibility of scheduling to balance program needs with staff needs is a top priority; increasing the number of staff positions will create greater flexibility for all.

More than anything listed on a resume, how the individual relates to children and interacts with peers, if the applicant has the capacity to communicate clearly and respectfully, demonstrates sound judgment, conscientiousness and situational awareness and brings initiative, a positive outlook and a growth mindset to the task at hand will determine their fit for the position.



Awesome After 3: How much should you charge?



Sample Pricing Model

Kinder Time (until 2:35pm)	Monthly Installment
Kinder 2:35pm-1 Day	\$87
Kinder 2:35pm-2 Days	\$170
Kinder 2:35pm-3 Days	\$242
Kinder 2:35pm-4 Days	\$316
Kinder 2:35pm-5 Days	\$369

Grades 1-8 (until 6:20pm)	Monthly Installment
Grades 1-8 6:20pm-1 Day	\$116
Grades 1-8 6:20pm-2 Days	\$224
Grades 1-8 6:20pm-3 Days	\$320
Grades 1-8 6:20pm-4 Days	\$416
Grades 1-8 6:20pm-5 Days	\$560

Wednesdays	Monthly Installment
Wednesday (until 2:35pm)	\$71
Wednesday (until 4:20pm)	\$132
Wednesday (until 5:20pm)	\$153
Wednesday (until 6:20 pm)	\$185

Flex Plan (Minimum Days)	\$11.50/hour
Flex Plan (Regular Days)	\$10.50/hour
Same Day Drop-In Add-On Charge	\$10/child



Sample Pricing Model

Grade	Days Per Week				
	5	4	3	2	1
Kinder 3:15	\$187	\$150	\$113	\$75	\$38
Kinder 6 PM	\$455	\$367	\$295	\$231	\$150
1 st -8 th 6 PM	\$375	\$295	\$257	\$182	\$113

Club Type	Cost for 8-Weeks
1-hr club	\$135
1.5-hr club	\$173

**Creative Arts Charter School (CACS)
Sample After School Budget / Income Statement #1**

Financial Row	Amount
Income	
8670 - Fees and Contracts	
8676 - After School Program Revenue	\$357,560.80
Total - 8670 - Fees and Contracts	\$357,560.80
Expense	
2000 - Classified Salaries	
2100 - Classified Instructional Aide Salaries	\$77,014.55
2300 - Classified Supervisor & Administrator Salaries	\$45,534.00
2900 - Classified Other Salaries	
Total - 2000 - Classified Salaries	\$122,548.55
3000 - Employee Benefits	
3304 - Medicare, classified positions	\$3,559.37
3502 - State Unemploy. Insurance - Classified Positions	\$787.20
Total - 3000 - Employee Benefits	\$4,346.57
4000 - Books & Supplies	
4352 - After School Supplies	\$57,099.61
Total - 4000 - Books & Supplies	\$57,099.61
5000 - Services & Other Operating Expenses	
5809 - Banking Fees	\$8,758.25
5881 - Student Information System	\$2,311.00
5920 - Communications - Telephone & Fax	\$275.30
Total - 5000 - Services & Other Operating Expenses	\$11,344.55
Total - Expense	\$195,339.28
Net Income	\$162,221.52

San Carlos Charter Learning Center Sample After School Budget / Income Statement #2

Financial Row	Amount
Income	
8600 - Other Local Revenue	
8676 - After School Program Revenue	\$306,737.25
8681 - BTSN/Parent Nights	\$1,042.03
8682 - Facility Subcontracts	\$20,960.63
8683 - After School Enrichment	\$30,021.40
8684 - Special Days (School Closed, After School Open)	\$12,959.08
8685 - Summer Camp	\$24,443.22
8699 - All Other Local Revenue	\$87.50
Total - 8600 - Other Local Revenue	\$396,251.11
Total - 8000 - Revenue	\$396,251.11
Expense	
2000 - Classified Salaries	
2100 - Classified Instructional Aide Salaries	\$84,500.25
2200 - Classified Support Salaries	\$2,372.83
2300 - Classified Supervisor & Administrator Salaries	\$88,000.51
Total - 2000 - Classified Salaries	\$174,873.59
3000 - Employee Benefits	
3202 - Public Employees Retirement System, classified positions	\$19,777.63
3304 - Medicare, classified positions	\$5,887.05
3401 - Health & Welfare Benefits - Certificated Positions	\$19,172.12
3502 - State Unemploy. Insurance - Classified Positions	\$1,205.40
3601 - Worker's Comp Insurance - Certificated Positions	\$2,057.56
Total - 3000 - Employee Benefits	\$48,099.76
4000 - Books & Supplies	
4200 - Books & Other Reference Materials	(\$19.93)
4325 - Instructional Materials & Supplies	\$2,497.84
4330 - Office Supplies	\$86.25
4400 - Noncapitalized Equipment	(\$362.42)
4410 - Classroom Furniture, Equipment & Supplies	\$3,414.85
4420 - Computers (individual items less than \$5k)	\$185.01
4700 - Food	\$3,788.01
Total - 4000 - Books & Supplies	\$9,589.61
5000 - Services & Other Operating Expenses	
5200 - Travel & Conferences	\$4,691.40
5305 - Dues & Membership - Professional	\$3,910.00
5515 - Janitorial, Gardening Services & Supplies	\$136.10
5610 - Rent	\$15,000.00
5803 - Accounting Fees	\$289.95
5809 - Banking Fees	\$3,748.70
5834 - Special Day Expenses	\$3,438.78
5855 - After School Enrichment	\$6,402.50
5899 - Miscellaneous Operating Expenses	\$3,727.84
5900 - Communications	\$63.62
Total - 5000 - Services & Other Operating Expenses	\$41,408.89
Total - Expense	\$273,971.85
Net Income	\$122,279.26

Educare Rates 2017–2018*

	Monthly Installment
AM Care–5 Days	\$135

Kinder Time (until 2:35pm)	Monthly Installment
Kinder 2:35pm–1 Day	\$87
Kinder 2:35pm–2 Days	\$170
Kinder 2:35pm–3 Days	\$242
Kinder 2:35pm–4 Days	\$316
Kinder 2:35pm–5 Days	\$369

Kinder (until 4:20pm)	Monthly Installment
Kinder 4:20pm–1 Day	\$147
Kinder 4:20pm–2 Days	\$286
Kinder 4:20pm–3 Days	\$408
Kinder 4:20pm–4 Days	\$532
Kinder 4:20pm–5 Days	\$632

Kinder (until 5:20pm)	Monthly Installment
Kinder 5:20pm–1 Day	\$175
Kinder 5:20pm–2 Days	\$342
Kinder 5:20pm–3 Days	\$487
Kinder 5:20pm–4 Days	\$635
Kinder 5:20pm–5 Days	\$759

*August and June will be charged at one-quarter of the monthly installment rate but will be bundled for payment with the adjoining full-rate months, of September and May, respectively.

Grades 1-8 (until 5:20pm)	Monthly Installment
Grades 1-8 5:20pm–1 Day	\$84
Grades 1-8 5:20pm–2 Days	\$162
Grades 1-8 5:20pm–3 Days	\$232
Grades 1-8 5:20pm–4 Days	\$301
Grades 1-8 5:20pm–5 Days	\$430

Grades 1-8 (until 6:20pm)	Monthly Installment
Grades 1-8 6:20pm–1 Day	\$116
Grades 1-8 6:20pm–2 Days	\$224
Grades 1-8 6:20pm–3 Days	\$320
Grades 1-8 6:20pm–4 Days	\$416
Grades 1-8 6:20pm–5 Days	\$560

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